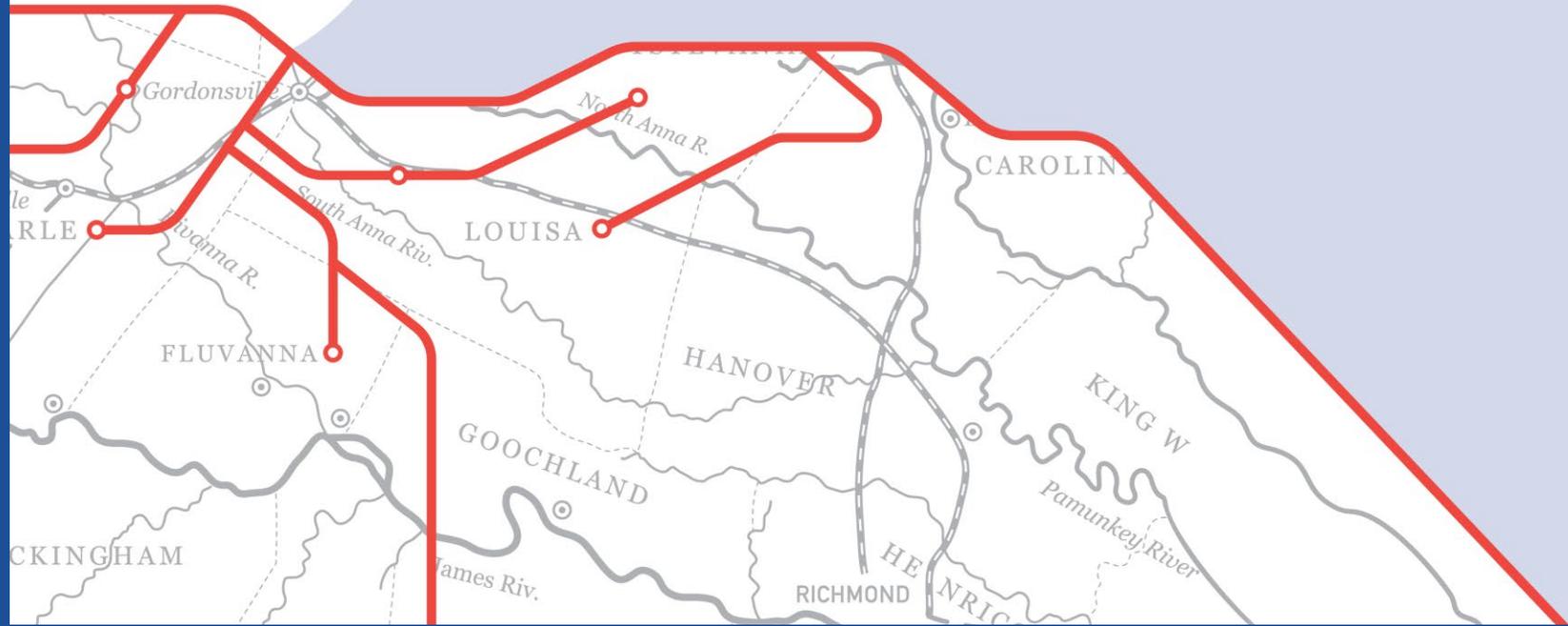


# Greene County Board of Supervisors

*March 5, 2026*



**JAUNT  
MILESTONE**



# JAUNT REBRAND



# JAUNT

RideJaunt.org

people.  
service.  
connection.



JAUNT

**JAUNT  
REBRAND**



**Regional Connections  
Powered by Care**

**JAUNT**

# JAUNT GREENE COUNTY SERVICE

## Services Today:

### Greene Link

This service transports passengers curb-to-curb from Greene to urban Albemarle or Charlottesville. No service on New Years, Memorial Day, Independence Day, Labor Day, Thanksgiving, or Christmas.



**6:00 am - 8:00 am**

Approximate pick-up window in Greene and subsequent drop-off in Charlottesville

**8:00 am - 10:00 am**

Approximate pick-up window in Greene and subsequent drop-off in Charlottesville

**2:00 pm - 3:00 pm**

Approximate pick-up window in Charlottesville and subsequent drop-off in Greene

**6:00 pm - 6:00 pm**

Approximate pick-up window in Charlottesville and subsequent drop-off in Greene

**General Public**  
\$0.00 each way

### Greene Circulator

A convenient door-to-door service that operates within Greene County. Ideal for shopping and appointments. No service on New Years, Memorial Day, Independence Day, Labor Day, Thanksgiving, or Christmas.



**7:00 am - 6:00 pm**

Monday through Friday

**General Public**  
\$0.00 each way

# JAUNT GREENE COUNTY SERVICE

Greene Statistics		2024	2025												Avg YTD FY25	Avg YTD FY26	Pct Diff
Reporting Category		Dec	Jan	Feb	Mar	Apr	May	June	Jul	Aug	Sept	Oct	Nov	Dec			
Demand Response	Passengers	1,205	1,368	1,110	1,419	1,621	1,432	1,314	1,533	1,620	1,673	1,791	1,480	1,292	1,383	1,565	13.1%
	Revenue Hours	532	646	487	596	649	592	550	646	689	761	870	714	700	613	730	19.2%
	Revenue Miles	8,468	9,052	7,707	9,811	11,012	9,486	8,871	10,676	11,927	11,759	12,904	10,177	9,293	9,741	11,123	14.2%

# What is Microtransit?

## Microtransit is...

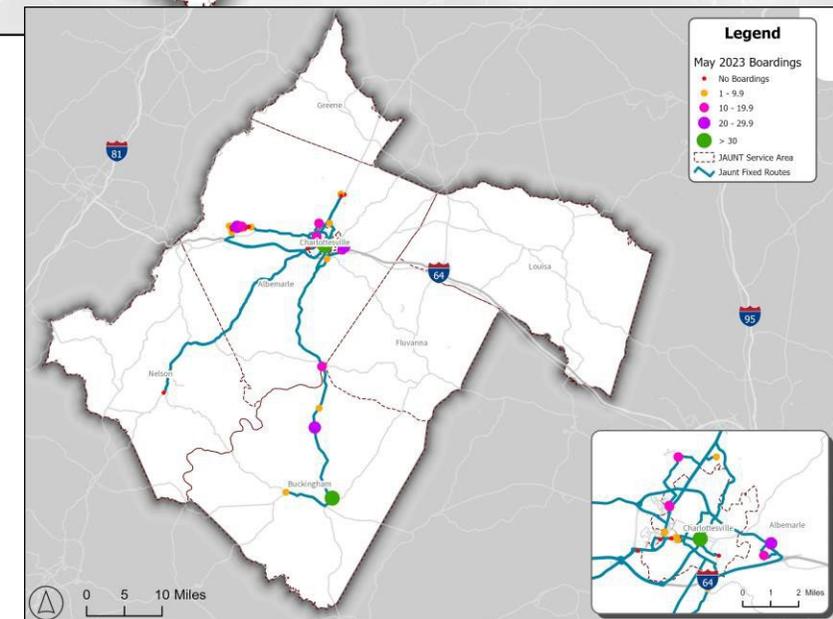
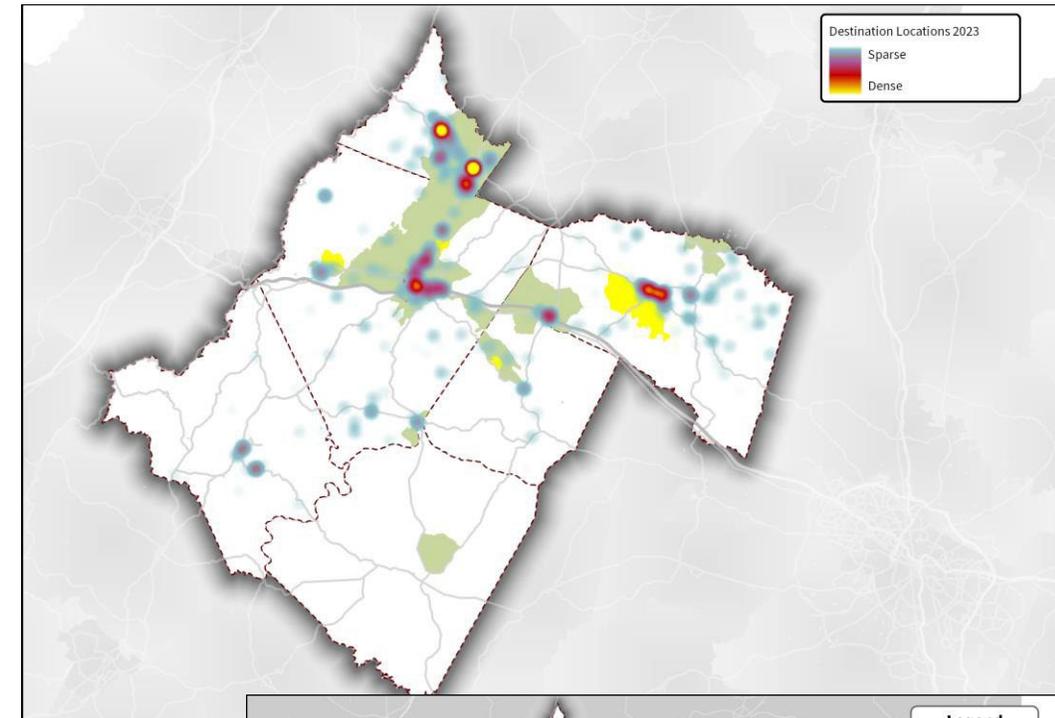
- An on-demand mobility service
- Curb-to-curb service on request in zone
- Requests by App, Browser, Call Center
- Immediate and scheduled travel
- Account-based customer profile
- Algorithms continually optimize service
- Community branded, ADA compliant



# What is Microtransit?

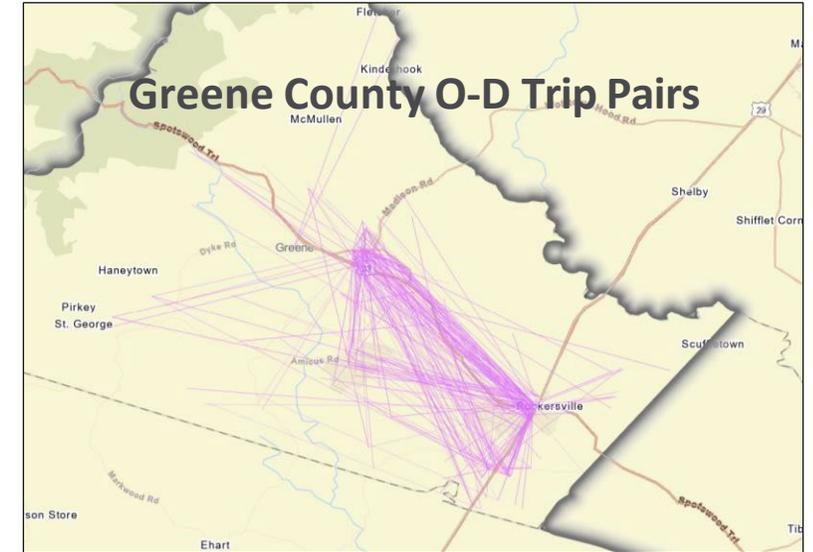
## Is it right for Jaunt?

- Enhances existing operating model
- Expands ways to request rides, including immediate, same day, future
- Expands access to mobility across Jaunt service area for ADA and general-public riders
- Improves operating performance, productivity, cost per passenger trip
- Operational flexibility to meet demand



# Feasibility Study – Greene County

- Test Greene County Microtransit
- Adopt microtransit model
- Serve Circulator trips
- Focus on Stanardsville/Ruckersville
- Assess potential for Link trips in pilot stage
- Assess extension of US 29 N
- Will need fewer peak vehicles
- Will increase productivity
- Will serve more riders
- Propose as a pilot

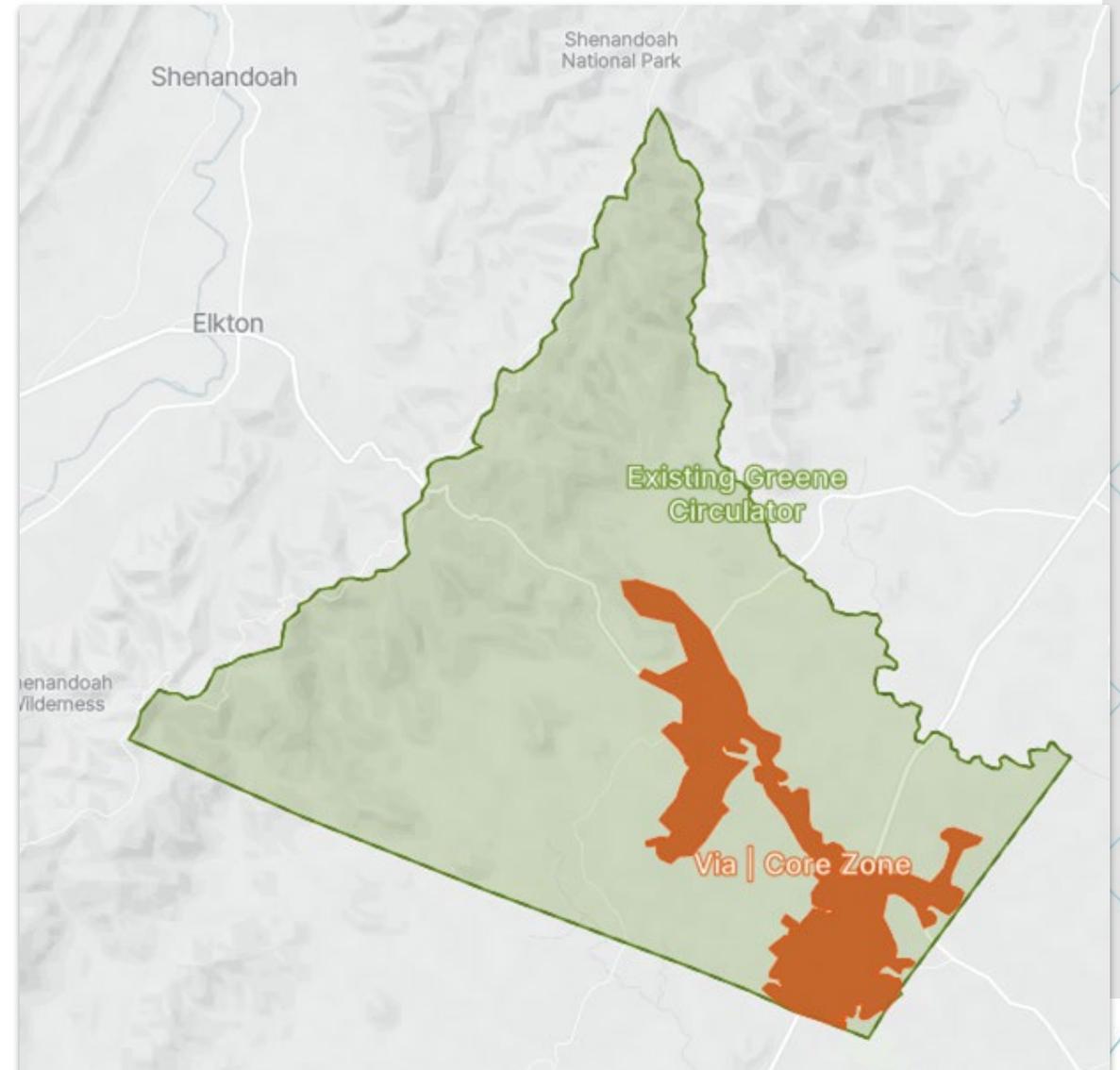


Existing Greene Services					
	Rev Hours/Wk	Rev Hours/Yr	Rides/Hr	Ridership	VOMS
<b>Greene Link (All Links)</b>	42.32	2,201	2.34	5,141	3
<b>Greene Circulator</b>	117.13	6,091	2.01	12,243	6
<b>Total</b>	<b>159.46</b>	<b>8,292</b>	<b>2.10</b>	<b>17,384</b>	<b>9</b>
Proposed Greene Microtransit (Up to 25% Increase)					
	Rev Hours/Wk	Rev Hours/Yr	Rides/Hr	Ridership	VOMS
<b>Greene Link (All Links)</b>	42.32	2,201	2.34	5,141	3
<b>Greene Circulator</b>	117.13	6,091	2.51	15,304	3
<b>Total</b>	<b>159.46</b>	<b>8,292</b>	<b>2.47</b>	<b>20,445</b>	<b>6</b>

## Expanded On-Demand Services

# Core On-Demand Microtransit + County-Wide Circulator

- **Targeted Service Where Demand Is Highest.** A new microtransit zone focuses resources in the core area where the vast majority of pickups and drop-offs occur, maximizing impact.
- **More Flexible Booking Options.** Riders can request trips on-demand ( $\leq 45$ -minute ETA) or schedule in advance, increasing convenience and access.
- **Smarter Use of Vehicle.** Scheduled and on-demand trips are strategically commingled on shared shifts, boosting productivity and lowering cost per trip.



## Expanded On-Demand Services

# Core On-Demand Microtransit + County-Wide Circulator

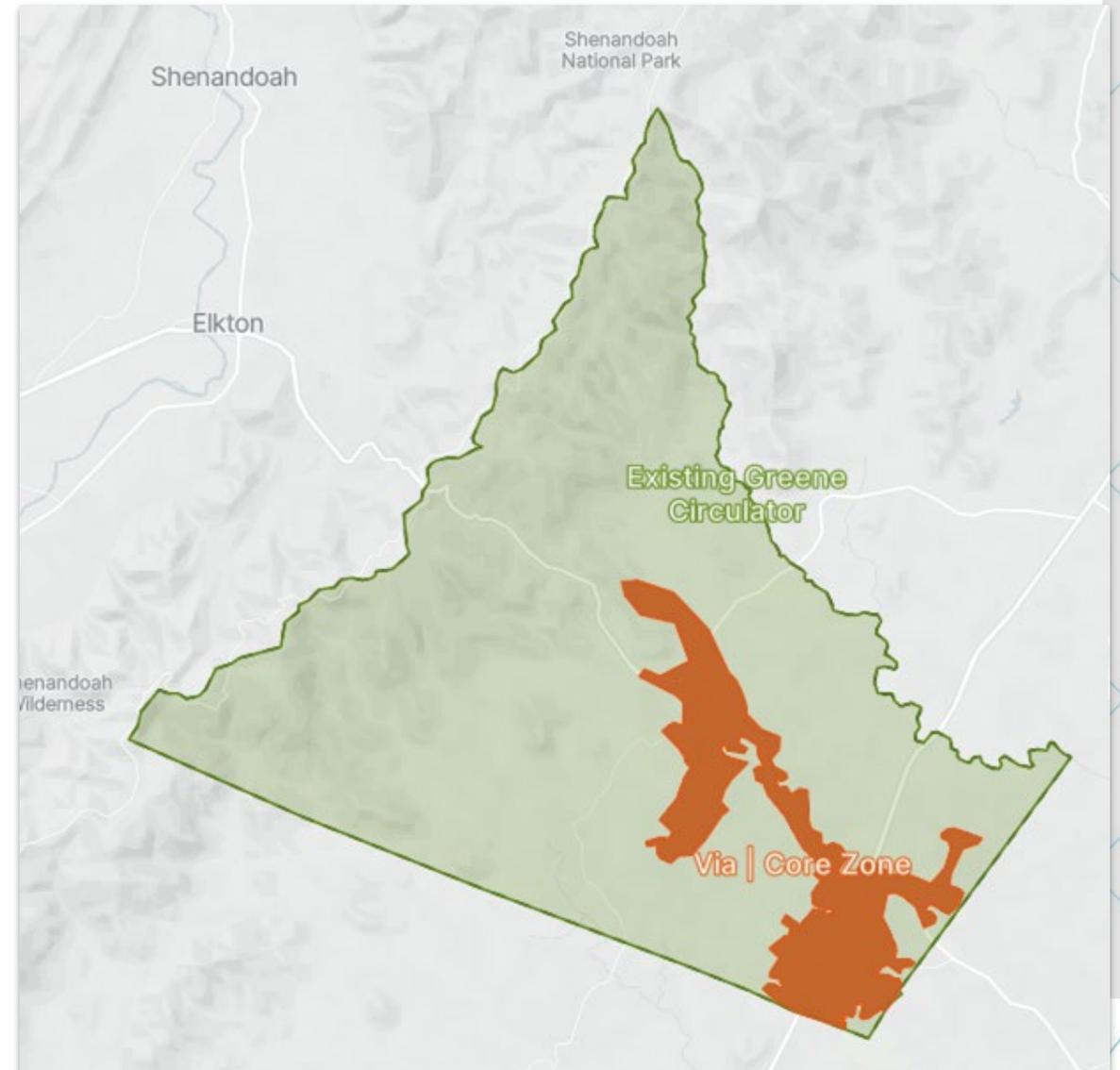
Maintaining countywide access, while introducing microtransit to the county's core ridership area.

### What improves with Via

- New **microtransit service** in the **highest-demand core zone** (~93% of pickups / ~94% of drop-offs)
- Core zone riders may book ASAP trips ( $\leq 45$  min ETA) or advance reservations
- Strategic commingling of scheduled and on-demand trips on shared shifts

### What stays the same

- Countywide pre-booked service remains - riders **may book trips up to 7 days in advance**
- **Rural reliability** protected through advanced scheduling



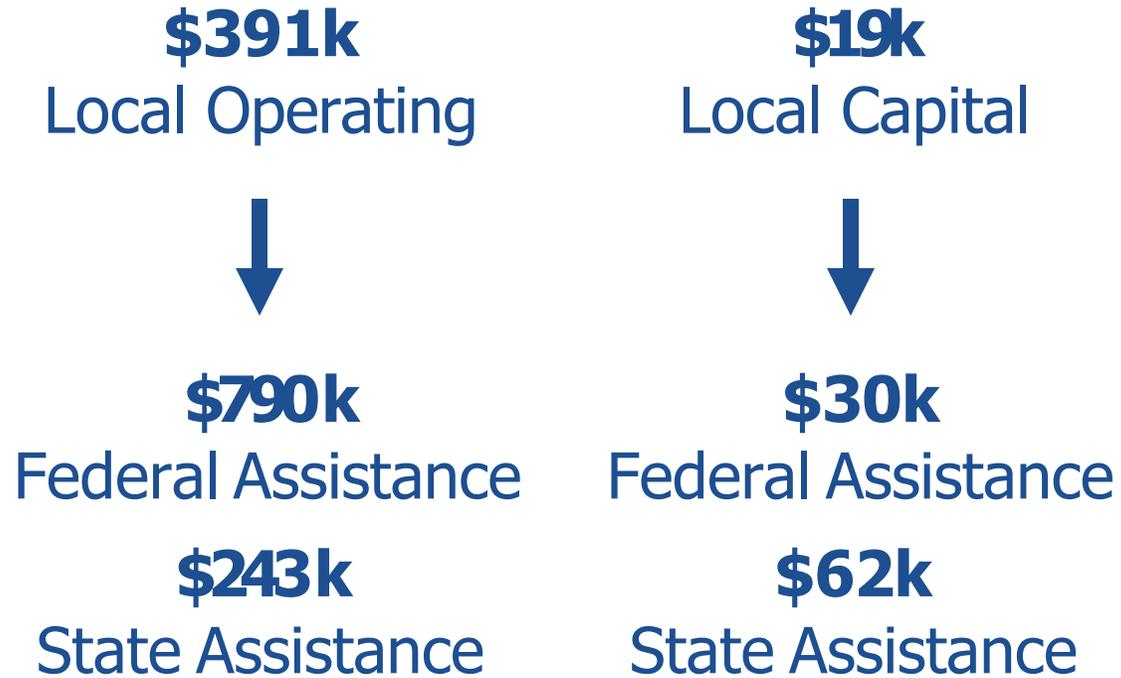
# JAUNT GREENE COUNTY BUDGET



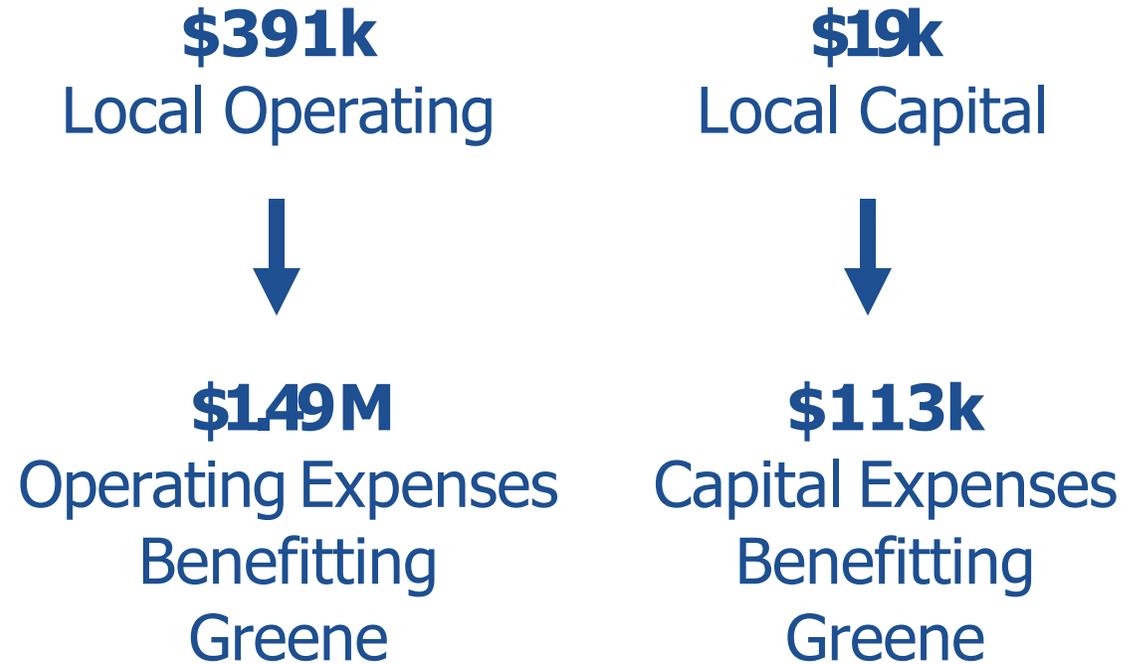
Greene					
FY25-FY27 OPERATING AND CAPITAL BUDGETS					
Item	FY2025 Actuals	FY2026 Budget	FY2027 Proposed	\$ Difference	% Difference
<b>Sources of Financial Resources</b>					
<b>Governmental Revenue:</b>					
<b>Federal Grants</b>					
Operating	\$ 439,749	\$ 815,703	\$ 790,016	\$ (25,687)	
Capital	\$ 223,153	\$ 27,584	\$ 30,011	\$ 2,427	
<b>Total Federal</b>	<b>\$ 662,902</b>	<b>\$ 843,287</b>	<b>\$ 820,027</b>	<b>\$ (23,260)</b>	<b>-3%</b>
<b>Virginia DRPT (including CAT Pass-Thru)</b>					
Operating	\$ 164,428	\$ 321,378	\$ 242,868	\$ (78,510)	
Capital	\$ 68,635	\$ 9,195	\$ 62,084	\$ 52,889	
<b>Total DRPT</b>	<b>\$ 233,064</b>	<b>\$ 330,573</b>	<b>\$ 304,952</b>	<b>\$ (25,620)</b>	<b>-8%</b>
<b>Local Government</b>					
Operating	\$ 405,476	\$ 388,611	\$ 390,686	\$ 2,075	
Capital	\$ 27,007	\$ 13,451	\$ 18,613	\$ 5,162	
Carryover Transfer (Capital)		\$ 7,237	\$ 2,495	\$ (4,741)	
<b>Total Local</b>	<b>\$ 432,483</b>	<b>\$ 409,299</b>	<b>\$ 411,795</b>	<b>\$ 2,496</b>	<b>1%</b>
Interest Income		\$ 26,726	\$ 42,434	\$ 15,708	
Other Revenue	\$ 2,173		\$ 20,000		
<b>Total Operating Revenue</b>	<b>\$ 1,011,826</b>	<b>\$ 1,552,417</b>	<b>\$ 1,486,005</b>	<b>\$ (66,412)</b>	<b>-4%</b>
<b>Total Capital Revenue</b>	<b>\$ 318,796</b>	<b>\$ 57,467</b>	<b>\$ 113,203</b>	<b>\$ 55,736</b>	<b>97%</b>
<b>Total Revenue</b>	<b>\$ 1,330,622</b>	<b>\$ 1,609,884</b>	<b>\$ 1,599,208</b>	<b>\$ (10,676)</b>	<b>-1%</b>
<b>Uses of Financial Resources</b>					
Salaries & Wages	\$ 533,528	\$ 933,731	\$ 890,680	\$ (43,051)	-5%
Fringe Benefits/Staff Development	\$ 179,330	\$ 330,172	\$ 290,346	\$ (39,826)	-12%
Travel/Business Meals/Meetings/Training	\$ 1,585	\$ 4,460	\$ 4,340	\$ (120)	-3%
Facility/Equipment Maintenance/Utilities	\$ 12,633	\$ 24,818	\$ 26,717	\$ 1,898	8%
Supplies & Materials	\$ 63,924	\$ 100,058	\$ 103,891	\$ 3,833	4%
Marketing & Advertising	\$ 1,354	\$ 6,945	\$ 7,502	\$ 557	8%
Insurance & Bonding	\$ 40,699	\$ 75,517	\$ 87,422	\$ 11,905	16%
Professional Services	\$ 48,700	\$ 72,245	\$ 70,197	\$ (2,048)	-3%
Miscellaneous	\$ 3,203	\$ 4,471	\$ 4,910	\$ 440	10%
Capital Expenditures	\$ 428,971	\$ 57,467	\$ 113,203	\$ 55,736	97%
<b>Total Expenditure</b>	<b>\$ 1,313,928</b>	<b>\$ 1,609,884</b>	<b>\$ 1,599,208</b>	<b>\$ (10,676)</b>	<b>-1%</b>
<b>Net Change in Fund Balance</b>	<b>\$ 16,694</b>				

# Multiplying Greene's Investment

## Federal & State Draw Down



## Revenue into Expense



# JAUNT AND NEW EXCESS CAPITAL

Jaunt, Inc. FY25 Excess Working Capital Calculation				
Jurisdiction	Total Excess Working Capital Based on Local Contribution	Excess Working Capital less \$298,494 set aside for local match (a - g)	Excess Working Capital less \$538,494 set aside for local match (a - i)	Excess Working Capital less \$656,432 set aside for local match (a - k)
Albemarle	\$722,874	\$582,720	\$470,030	\$470,030
Buckingham	\$35,733	\$28,805	\$23,234	\$23,234
Charlottesville	\$346,422	\$279,256	\$225,252	\$225,252
Fluvanna	\$37,268	\$30,042	\$24,232	\$8,086
Greene	\$134,228	\$108,203	\$87,278	\$9,705
Louisa	\$229,288	\$184,832	\$149,088	\$124,869
Nelson	\$33,729	\$27,189	\$21,931	\$21,931
<b>Total</b>	<b>\$1,539,540</b>	<b>\$1,241,047</b>	<b>\$1,001,047</b>	<b>\$883,109</b>

(a) Add'l local capital needed for FY26 budget deficit beyond \$496,332 FY25 surplus	\$1,446
(b) Local Match (37%) Spare Parts (Driver Seats) : 42025-21	\$4,030
(c) Local Match (37%) Spare Parts - Engines: 42025-22	\$16,727
(d) Local Match (37%) Spare Parts - Transmissions: 42025-23	\$23,787
(e) Local Match (37%) Eng & Design (Parking Lot): 42025-24	\$67,261
(f) Local Match (37%) Bus Fleet Cameras: 71725-15	\$72,374
(g) Local Portion - FY26 Parking Lot Project: 73026-22	\$112,870
(h) FY26 Conference Room Renovation	\$40,000
(i) FY26 Branding: 25 New Bus Wraps @ \$8,000/each	\$200,000
(j) Local Match (20%) FY27 Demo Grant: Expanded Midday Rural DR in Fluvanna & Louisa	\$40,365
(k) Local Match (20%) FY27 Demo Grant: Expanded CONNECT Service to Greene County	\$77,573

Historical Jurisdictional Distribution Amounts	
FY23	\$518,386
FY24	\$588,205

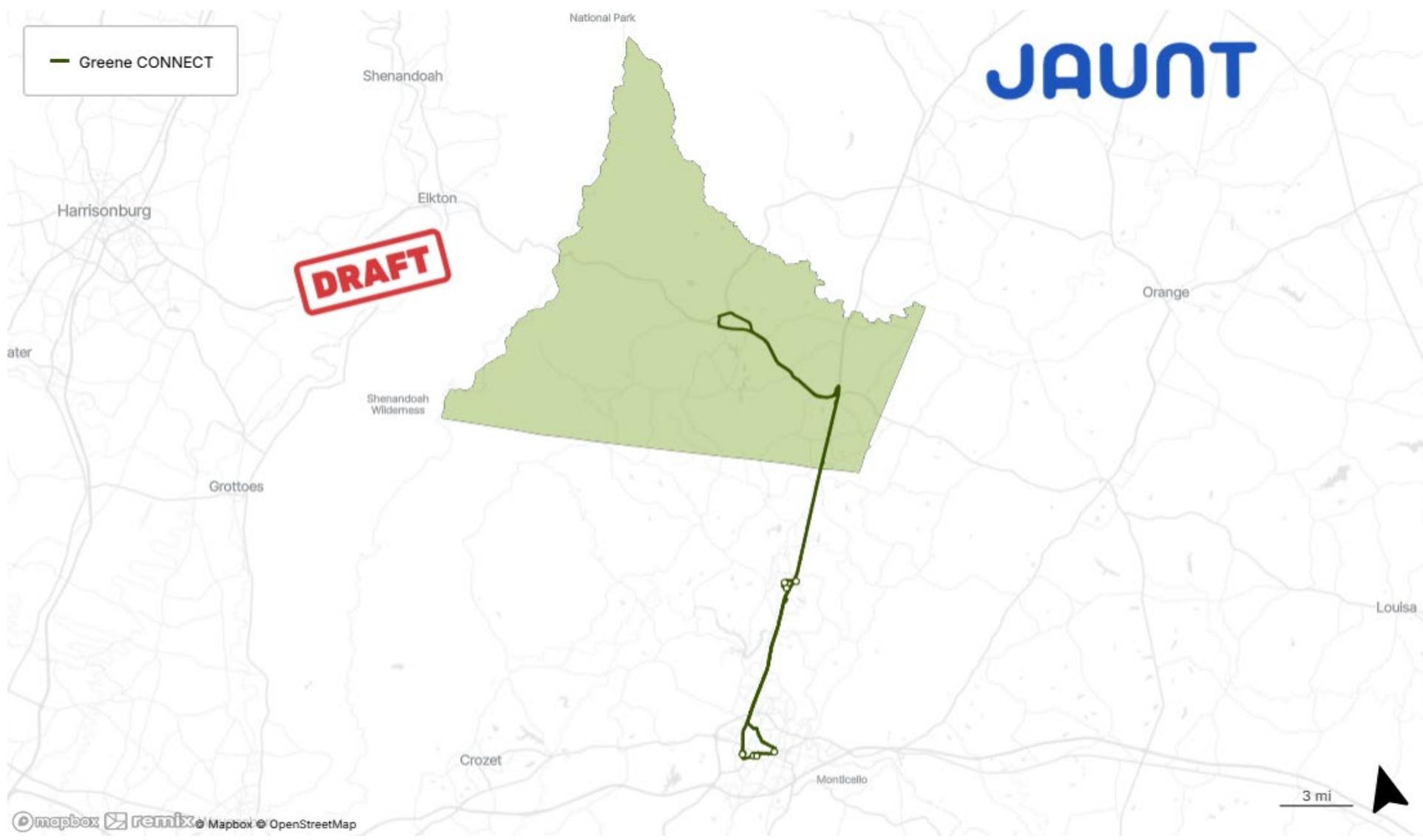
## JAUNT AND NEW EXCESS CAPITAL

Jaunt has completed a clean audit for FY25 and recommended the return of excess capital at the February 11, 2026 Board Meeting.

We are recommending a strategy to the Jaunt Board that could yield \$87,278 be returned to Greene County.

We are further recommending that Jaunt retain \$77,573 to provide local match for a demonstration project request to DRPT. Greene County still receives \$9,705.

# JAUNT DEMONSTRATION GRANT



# HOW YOU CAN HELP

- Continue support of our long standing partnership
- Think expansively about options when imagining services
- Schedule a time to learn more about Jaunt
- Advocate for transit dollars at the State level
- Celebrate our success and plan for our future

# Any questions?

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